|  | Expenses | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Acquisition | Monthly totals: | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Advertising | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Promotional | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Meals at Ranch for donars | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Miscellaneous Cost of Service | Monthly totals: | \$1,845 | \$5,535 | \$0 | \$1,400 | \$0 | \$3,642 | \$66 | \$98 | \$9,458 | \$6 | \$527 | \$421 | \$22,998 | \$1,916 |
|  | Fees PAYPAL, STRIPE | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,045 | \$60 | \$92 | \$0 | \$0 | \$521 | \$415 | \$4,133 | \$344 |
|  | Bank Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$6 | \$6 | \$6 | \$6 | \$6 | \$6 | \$6 | \$42 | \$3 |
|  | DuesPATH \& Certifications | \$1,845 | \$5,535 | \$0 | \$1,400 | \$0 | \$591 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,371 | \$781 |
|  | Disposal Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Miscellaneous/Costco | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,452 | \$0 | \$0 | \$0 | \$9,452 | \$788 |
| Office/General Administrative | Monthly totals: | \$7,565 | \$5,459 | \$7,552 | \$6,641 | \$9,460 | \$7,947 | \$6,761 | \$7,359 | \$13,059 | \$497,694 | \$15,346 | \$5,203 | \$590,046 | \$49,170 |
|  | Internet | \$1,640 | \$1,640 | \$1,648 | \$1,600 | \$1,600 | \$1,600 | \$1,600 | \$1,600 | \$8,300 | \$1,100 | \$1,100 | \$1,100 | \$24,528 | \$2,044 |
|  | Land Lease | \$2,214 | \$2,214 | \$2,214 | \$2,260 | \$2,260 | \$2,260 | \$2,260 | \$2,260 | \$2,260 | \$2,260 | \$2,147 | \$2,204 | \$26,813 | \$2,234 |
|  | Phone | \$506 | \$505 | \$501 | \$501 | \$501 | \$505 | \$501 | \$499 | \$499 | \$723 | \$499 | \$499 | \$6,239 | \$520 |
|  | Stationary \& Printing USA | \$75 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$275 | \$0 | \$0 | \$350 | \$29 |
|  | Website \& Admin Expenses | \$2,030 | \$0 | \$1,779 | \$0 | \$1,999 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$5,808 | \$484 |
|  | WATER | \$1,100 | \$1,100 | \$1,150 | \$1,800 | \$3,000 | \$2,400 | \$2,400 | \$3,000 | \$2,000 | \$2,800 | \$2,100 | \$1,400 | \$24,250 | \$2,021 |
|  | Solar/upgrades/maintence | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$490,536 | \$9,500 | \$0 | \$500,036 | \$41,670 |
|  | Technology upgrades | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 | \$0 | \$0 | \$0 | \$0 |
|  | Postage | \$0 | \$0 | \$260 | \$480 | \$100 | \$1,182 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,022 | \$169 |
| Cost of Goods/Cost of Services | Monthly totals: | \$37,026 | \$35,725 | \$66,255 | \$207,404 | \$19,340 | \$48,848 | \$107,680 | \$18,294 | \$84,266 | \$264,087 | \$180,615 | \$156,265 | \$461,499 | \$102,150 |
|  | Employee wages (minus housing) | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$7,240 | \$9,190 | \$88,830 | \$7,403 |
|  | Farrier (horse shoeing) | \$0 | \$0 | \$5,740 | \$6,400 | \$0 | \$7,092 | \$5,600 | \$0 | \$6,400 | \$0 | \$6,840 | \$7,020 | \$45,092 | \$3,758 |
|  | Misc. Labor/cash | \$0 | \$500 | \$8,200 | \$0 | \$2,000 | \$0 | \$2,400 | \$2,000 | \$1,800 | \$131.860 | \$115,425 | \$0 | \$264,185 | \$22,015 |
|  | Fuel/propane | \$0 | \$0 | \$1,314 | \$1,630 | \$0 | \$0 | \$0 | \$4,000 | \$1,448 | \$0 | \$0 | \$0 | \$8,392 | \$699 |
|  | Enercard | \$4,000 | \$4,000 | \$6,000 | \$5,000 | \$3,000 | \$5,000 | \$5,000 | \$4,000 | \$4,000 | \$5,000 | \$5,000 | \$5,000 | \$55,000 | \$4,583 |
|  | Fuel USA | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Feed/grain | \$2,500 | \$0 | \$13,495 | \$5,954 | \$0 | \$2,600 | \$4,472 | \$0 | \$10,808 | \$0 | \$12,199 | \$7,764 | \$59,792 | \$4,983 |
|  | Alfalfa/Hay | \$0 | \$14,000 | \$0 | \$12,730 | \$0 | \$0 | \$71,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$97,930 | \$8,161 |
|  | Veternary Supplies | \$0 | \$0 | \$0 | \$0 | \$2,700 | \$234 | \$0 | \$0 | \$13,587 | \$0 | \$0 | \$0 | \$16,521 | \$1,377 |
|  | Veternarian Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$17,745 | \$25,857 | \$43,602 | \$3,634 |
|  | Vet-off site board | \$8,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$8,200 | \$683 |
|  | Horse Supplies USA | \$0 | \$0 | \$7,708 | \$0 | \$0 | \$3,822 | \$11,380 | \$1,054 | \$10,616 | \$0 | \$7,524 | \$0 | \$42,104 | \$3,509 |
|  | Equine equipment/maintence | \$0 | \$1,785 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,347 | \$0 | \$0 | \$4, 132 | \$344 |
|  | Building/Compentencia, etc. | \$456 | \$0 | \$13,456 | \$168,450 | \$0 | \$0 | \$0 | \$0 | \$13,846 | \$54,518.00 | \$2,125 | \$101,244 | \$354,094 | \$29,508 |
|  | Repair \& Maintenance USA | \$0 | \$0 | \$232 | \$0 | \$0 | \$22,301 | \$388 | \$0 | \$11,359 | \$63,122 | \$6,517 | \$190 | \$104, 109 | \$8,676 |
|  | Vehicle Maintenance | \$14,630 | \$8,200 | \$2,870 | \$0 | \$1,200 | \$559 | \$0 | \$0 | \$3,162 | \$0 | \$0 | \$0 | \$30,621 | \$2,552 |
|  | Vehicle parts USA order | \$0 | \$0 | \$0 | \$0 | \$3,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,200 | \$267 |



|  | Income | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total for Year | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DONATIONS: Gift with service/product | Monthly totals: | \$53,858 | \$52,648 | \$86,516 | \$217,050 | \$38,120 | \$46,433 | \$48,900 | \$75,000 | \$48,500 | \$887,240 | \$239,576 | \$218,337 | \$2,012,178 | \$167,682 |  |
|  | Full sponsorship/horse | \$16,400 | \$16,400 | \$20,746 | \$32,000 | \$32,000 | \$31,520 | \$24,000 | \$24,000 | \$24,000 | \$22,800 | \$22,800 | \$23,400 | \$290,066 | \$24,172 |  |
|  | Partcial Sponsorship/horse | \$0 | \$7,790 | \$0 | \$0 | \$0 | \$0 | \$18,400 | \$0 | \$0 | \$0 | \$0 | \$4,739 | \$30,929 | \$2,577 |  |
|  | Student sponsorship | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Donation: Trail rides | \$14,227 | \$7,790 | \$13,243 | \$8,000 | \$0 | \$2,364 | \$0 | \$0 | \$500 | \$1,520 | \$10,640 | \$7,898 | \$66,182 | \$5,515 |  |
|  | Donation: Lessons | \$4,055 | \$2,300 | \$4,945 | \$1,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,000 | \$3,525 | \$3,648 | \$21,773 | \$1,814 |  |
|  | Grain Reimbursment | \$1,000 | \$0 | \$2,432 | \$0 | \$0 | \$2,432 | \$0 | \$0 | \$0 | \$1,216 | \$1,216 | \$2,432 | \$10,728 | \$894 |  |
|  | Contribution (ME) Condo Sale | so | so | \$0 | so | \$0 | so | so | \$20,000 | \$20,000 | \$842,190 | \$190,945 | \$159,744 | \$1,232,879 | \$102.740 |  |
|  | Garments/Promotional sales | \$3,157 | \$738 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,064 | \$1,520 | \$0 | \$6,479 | \$540 |  |
|  | Fundraising Drives | \$0 | \$0 | \$0 | \$168,450 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$168,450 | \$14,038 |  |
|  | Gift Certificates | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Other donations | \$14,404 | \$17,425 | \$43,305 | \$7,000 | \$6,120 | \$10,117 | \$6,500 | \$4,000 | \$4,000 | \$16,450 | \$6,680 | \$14,723 | \$150,724 | \$12,560 |  |
|  | Hay or Training donations | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$27,000 | \$0 | \$0 | \$0 | \$0 | \$27,000 | \$2,250 |  |
|  | Donations from campers | \$615 | \$205 | \$1,845 | \$300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,250 | \$1,755 | \$6,970 | \$581 |  |
| DONATIONS from HIBEAS | Monthly totals: | \$290 | \$290 | \$535 | \$6,000 | \$11,880 | \$7,880 | \$8,000 | \$8,000 | \$8,000 | \$7,600 | \$7,600 | \$7,800 | \$73,875 | \$6,156 |  |
|  | Sponsor a horse | \$0 | \$0 | \$0 | \$6,000 | \$11,880 | \$7,880 | \$8,000 | \$8,000 | \$8,000 | \$7,600 | \$7,600 | \$7,800 |  |  |  |
|  | Sponsor a student | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |
|  | Sponsor a program | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |
|  | General Fund | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |
|  | Special Project | \$290 | \$890 | \$535 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |
|  | Fundraiser | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |
|  | Instructor Education/Certification | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |  |  |

## About this sheet

This sheet generates a summary of your spending based on data in the 'Expenses' and 'Income' tabs.
Make sure you've set a starting balance in the 'Configure' tab before beginning

Note
Please don't edit this sheet.
It contains formulas and will update automatically.


Summary

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income | \$54,148 | \$52,938 | \$87,051 | \$223,050 | \$50,000 | \$54,313 | \$56,900 | \$83,000 | \$56,500 | \$894,840 | \$247,176 | \$226,137 | \$2,086,053 | \$173,838 |
| Expenses | \$55,507 | \$70,147 | \$82,690 | \$220,520 | \$37,770 | \$64,671 | \$124,234 | \$30,131 | \$124,142 | \$872,859 | \$263,026 | \$224,696 | \$2,170,393 | \$180,866 |
| Net savings [1] | -\$1,359 | -\$17,209 | \$4,361 | \$2,530 | \$12,230 | -\$10,358 | -\$67,334 | \$52,869 | -\$67,642 | \$21,981 | -\$15,850 | \$1,441 | -\$84,340 | \$15,902 |
| Ending balance [2] | -\$9,040 | -\$26,249 | -\$21,888 | -\$19,358 | -\$7,128 | -\$17,486 | -\$84,820 | -\$31,951 | -\$99,593 | -\$77,612 | -\$93,461 | -\$92,021 |  |  |

Income

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DONATIONS: Gift wit\| | \$53,858 | \$52,648 | \$86,516 | \$217,050 | \$38,120 | \$46,433 | \$48,900 | \$75,000 | \$48,500 | \$887,240 | \$239,576 | \$218,337 | \$2,012,178 | \$167,682 |
| DONATIONS from Hie | \$290 | \$290 | \$535 | \$6,000 | \$11,880 | \$7,880 | \$8,000 | \$8,000 | \$8,000 | \$7,600 | \$7,600 | \$7,800 | \$73,875 | \$6,156 |

Expenses

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Acquisition | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Miscellaneous Cost of Service | \$1,845 | \$5,535 | \$0 | \$1,400 | \$0 | \$3,642 | \$66 | \$98 | \$9,458 | \$6 | \$527 | \$421 | \$22,998 | \$1,916 |
| Office/General Administrative | \$7,565 | \$5,459 | \$7,552 | \$6,641 | \$9,460 | \$7,947 | \$6,761 | \$7,359 | \$13,059 | \$497,694 | \$15,346 | \$5,203 | \$590,046 | \$49,170 |
| Cost of Goods/Cost of Services | \$37,026 | \$35,725 | \$66,255 | \$207,404 | \$19,340 | \$48,848 | \$107,680 | \$18,294 | \$84,266 | \$264,087 | \$180,615 | \$156,265 | \$461,499 | \$102,150 |
| Travel | \$0 | \$9,189 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$7,667 | \$83,716 | \$57,378 | \$58,500 | \$216,450 | \$18,037 |
| Legal | \$1,948 | \$1,948 | \$1,948 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$2,491 | \$1,900 | \$1,900 | \$1,900 | \$23,535 | \$1,961 |
| Insurance | \$5,962 | \$11,748 | \$6,392 | \$1,838 | \$6,527 | \$1,791 | \$6,480 | \$1,791 | \$6,658 | \$5,626 | \$6,713 | \$1,864 | \$63,391 | \$5,283 |
| Other Expenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Taxes | \$1,161 | \$543 | \$543 | \$1,337 | \$543 | \$543 | \$1,347 | \$689 | \$543 | \$19,830 | \$547 | \$543 | \$28,169 | \$2,347 |


[1] Total of Income - Expenses
[2] This total includes the 'Starting Balance' from the 'Setup' tab.

