| Expenses |  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Acquisition <br> Miscellaneous Cost of Service | Monthly totals: | \$0 | \$593 | \$0 | \$954 | \$632 | \$0 | \$0 | \$0 | \$0 | \$1,545 | \$322 | \$0 | \$4,046 | \$337 |  |
|  | Advertising | \$0 | \$593 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$600 | \$0 | \$0 | \$1,193 | \$99 |  |
|  | Promotional | \$0 | \$0 | \$0 | \$0 | \$632 | \$0 | \$0 | \$0 | \$0 | \$945 | \$322 | \$0 | \$1,899 | \$158 |  |
|  | Meals at Ranch for donars | \$0 | \$0 | \$0 | \$954 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$954 | \$80 |  |
|  | Monthly totals: | \$11 | \$6 | \$13 | \$2,827 | \$2,634 | \$3,043 | \$2,792 | \$1,823 | \$1,200 | \$1,800 | \$2,520 | \$8,881 | \$27,550 | \$2,296 |  |
| Office/General Administrative | Commissions \& FeesPAYPAL | \$11 | \$6 | \$13 | \$227 | \$299 | \$643 | \$398 | \$23 | \$0 | \$0 | \$0 | \$630 | \$2,250 | \$188 |  |
|  | Bank Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | DuesPATH \& Certifications | \$0 | \$0 | \$0 | \$2,600 | \$1,800 | \$2,400 | \$2,394 | \$1,800 | \$1,200 | \$1,800 | \$2,520 | \$1,260 | \$17,774 | \$1,481 |  |
|  | Disposal Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Miscellaneous/Costco | \$0 | \$0 | \$0 | \$0 | \$535 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,991 | \$7,526 | \$627 |  |
|  | Monthly totals: | \$6,392 | \$7,473 | \$19,396 | \$6,844 | \$11,902 | \$6,056 | \$7,852 | \$6,886 | \$5,393 | \$20,874 | \$5,720 | \$6,229 | \$111,017 | \$9,251 |  |
|  | Internet | \$1,647 | \$1,653 | \$1,601 | \$1,600 | \$1,650 | \$1,650 | \$3,280 | \$0 | \$1,640 | \$1,650 | \$1,670 | \$1,670 | \$19,711 | \$1,643 |  |
| Cost of Goods/Cost of Services | Land Lease | \$1,994 | \$2,044 | \$2,090 | \$1,998 | \$2,160 | \$2,257 | \$2,141 | \$2,149 | \$2,154 | \$2,214 | \$2,225 | \$2,344 | \$25,770 | \$2,148 |  |
|  | Phone | \$504 | \$499 | \$500 | \$570 | \$592 | \$499 | \$781 | \$511 | \$499 | \$910 | \$725 | \$618 | \$7,208 | \$601 |  |
|  | Stationary \& Printing USA | \$1,747 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$497 | \$2,244 | \$187 |  |
|  | Website \& Admin Expenses | \$0 | \$2,277 | \$0 | \$0 | \$2,000 | \$0 | \$0 | \$2,576 | \$0 | \$0 | \$0 | \$0 | \$6,853 | \$571 |  |
|  | Utilities/Water | \$500 | \$1,000 | \$1,000 | \$2,200 | \$1,100 | \$1,650 | \$1,650 | \$1,650 | \$1,100 | \$1,100 | \$1,100 | \$1,100 | \$15,150 | \$1,263 |  |
|  | Solar/upgrades/maintence | \$0 | \$0 | \$14,205 | \$0 | \$4,400 | \$0 | \$0 | \$0 | \$0 | \$15,000 | \$0 | \$0 | \$33,605 | \$2,800 |  |
|  | Technology upgrades | \$0 | \$0 | \$0 | \$476 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$476 | \$40 |  |
|  | Monthly totals: | \$21,118 | \$33,608 | \$84,397 | \$24,367 | \$48,609 | \$88,471 | \$36,131 | \$31,188 | \$44,232 | \$39,894 | \$67,055 | \$73,142 | \$221,867 | \$49,351 |  |
|  | Employee minus housing | \$7,220 | \$7,220 | \$7,220 | \$7,220 | \$7,220 | \$7,200 | \$11,440 | \$15,327 | \$7,200 | \$7,200 | \$7,200 | \$14,200 | \$105,867 | \$8,822 |  |
|  | Farrier (horse shoeing) | \$0 | \$8,120 | \$9,984 | \$0 | \$7,600 | \$2,300 | \$4,000 | \$0 | \$4,000 | \$5,600 | \$0 | \$12,180 | \$53,784 | \$4,482 |  |
|  | Misc. Labor/cash | \$0 | \$0 | \$1,300 | \$500 | \$4,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$500 | \$6,800 | \$567 |  |
|  | Fuel/propane | \$1,250 | \$0 | \$936 | \$0 | \$0 | \$1,390 | \$2,390 | \$0 | \$0 | \$0 | \$0 | \$450 | \$6,416 | \$535 |  |
|  | Enercard | \$2,000 | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$5,000 | \$5,000 | \$6,000 | \$7,000 | \$0 | \$49,000 | \$4,083 |  |
|  | Fuel USA | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Feed/grain | \$900 | \$5,530 | \$5,120 | \$0 | \$3,585 | \$5,772 | \$10,590 | \$2,861 | \$6,996 | \$11,154 | \$3,662 | \$4,986 | \$61,156 | \$5,096 |  |
|  | Alfalfa/Hay | \$0 | \$0 | \$0 | \$0 | \$0 | \$48,240 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$48,240 | \$4,020 |  |
|  | Veternary Supplies | \$0 | \$6,649 | \$0 | \$4,302 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$10,951 | \$913 |  |
|  | Veternarian Fees | \$0 | \$0 | \$0 | \$0 | \$5,360 | \$15,400 | \$0 | \$0 | \$0 | \$0 | \$27,720 | \$21,000 | \$69,480 | \$5,790 |  |
|  | Vet-off site board | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$8,000 | \$8,000 | \$8,000 | \$8,400 | \$8,400 | \$40,800 | \$3,400 |  |
|  | Horse Supplies USA | \$520 | \$771 | \$0 | \$648 | \$1,125 | \$300 | \$0 | \$0 | \$8,626 | \$0 | \$13,073 | \$2,352 | \$27,415 | \$2,285 |  |
|  | Equine equipment/maintence | \$0 | \$1,318 | \$0 | \$476 | \$0 | \$310 | \$0 | \$0 | \$0 | \$0 | \$0 | \$425 | \$2,529 | \$211 |  |
|  | Building/Compentencia, etc. | \$4,309 | \$0 | \$0 | \$0 | \$15,219 | \$1,989 | \$2,381 | \$0 | \$3,542 | \$0 | \$0 | \$0 | \$27,440 | \$2,287 |  |
|  | Repair \& Maintenance USA | \$4,657 | \$0 | \$0 | \$7,221 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$11,878 | \$990 |  |
|  | Vehicle Maintenance | \$262 | \$0 | \$3,837 | \$0 | \$0 | \$1,570 | \$1,330 | \$0 | \$868 | \$0 | \$0 | \$6,949 | \$14,816 | \$1,235 |  |
|  | Vehicle parts USA order | \$0 | \$0 | \$52,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,700 | \$53,700 | \$4,475 |  |
|  | Vehicle registration USA | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,940 | \$0 | \$0 | \$1,940 | \$162 |  |


| Expenses |  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug Sep |  | Oct | Nov Dec |  | Total | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Travel | Monthly totals: | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,500 | 375 |  |
|  | Airfare | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Hotels | \$0 | \$0 | \$0 | \$0 | \$0 | \$500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$500 | \$42 |  |
|  | Travel Meals | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Transportation | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,000 | \$333 |  |
|  | Entertainment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Legal | Monthly totals: | \$1,900 | \$1,929 | \$1,976 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,995 | \$23,000 | 1916.666667 |  |
|  | Accounting Fees | \$1,900 | \$1,929 | \$1,976 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,995 | \$23,000 | \$1,917 |  |
|  | Legal Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Insurance | Monthly totals: | \$1,682 | \$14,264 | \$1,697 | \$5,930 | \$1,697 | \$5,930 | \$4,097 | \$1,697 | \$5,982 | \$5,625 | \$5,957 | \$1,665 | \$56,223 | 4685.209167 |  |
|  | EmployeelMSS | \$988 | \$5,122 | \$1,005 | \$5,238 | \$1,005 | \$5,238 | \$3,405 | \$1,005 | \$5,290 | \$973 | \$5,265 | \$973 | \$35,507 | \$2,959 |  |
|  | Insurance - Liability | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Insurance/Car | \$694 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$692 | \$8,306 | \$692 |  |
|  | Insurance/DL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,960 | \$0 | \$0 | \$3,960 | \$330 |  |
|  | MY IMSS | \$0 | \$8,450 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$8,450 | \$704 |  |
| Other Expenses | Monthly totals: | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 |  |
|  | Penalties \& Settlements | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Bad Debts | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Interest Expense | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Refunds | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Monthly totals: | \$1,396 | \$176 | \$129 | \$681 | \$169 | \$127 | \$711 | \$127 | \$169 | \$756 | \$127 | \$246 | \$4,814 | 401.1666667 |  |
| Taxes | Taxes \& Licenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
|  | Taxes/DUTY \& Licenses | \$779 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$779 | \$65 |  |
|  | Employee taxes | \$111 | \$176 | \$129 | \$127 | \$169 | \$127 | \$169 | \$127 | \$169 | \$169 | \$127 | \$246 | \$1,846 | \$154 |  |
|  | State taxes | \$506 | \$0 | \$0 | \$554 | \$0 | \$0 | \$542 | \$0 | \$0 | \$587 | \$0 | \$0 | \$2,189 | \$182 |  |



## About this sheet

This sheet generates a summary of your spending based on data in the 'Expenses' and 'Income' tabs.
Make sure you've set a starting balance in the 'Configure' tab before beginning.

Note
Please don't edit this sheet.
It contains formulas and will update automatically.


Summary

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income | \$43,984 | \$40,052 | \$85,364 | \$51,844 | \$56,104 | \$37,444 | \$42,538 | \$30,644 | \$31,804 | \$55,864 | \$81,869 | \$86,526 | \$644,037 | \$53,670 |
| Expenses | \$32,499 | \$58,049 | \$107,608 | \$43,503 | \$67,542 | \$110,027 | \$53,483 | \$43,621 | \$58,876 | \$72,394 | \$83,601 | \$92,158 | \$823,361 | \$68,613 |
| Net savings [1] | \$11,485 | -\$17,997 | -\$22,244 | \$8,341 | -\$11,438 | -\$72,583 | -\$10,945 | -\$12,977 | -\$27,072 | -\$16,530 | -\$1,732 | -\$5,632 | -\$179,324 | \$9,913 |
| Ending balance [2] | \$182,882 | \$164,885 | \$142,641 | \$150,982 | \$139,544 | \$66,961 | \$56,016 | \$43,039 | \$15,967 | -\$563 | -\$2,295 | -\$7,927 |  | \$106,991 |

Income

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$31,184 | \$29,099 | \$42,985 | \$34,584 | \$30,284 | \$22,984 | \$20,134 | \$20,184 | \$20,944 | \$25,344 | \$44,320 | \$39,499 | \$361,545 | \$30,129 |
| Other Sales | \$12,800 | \$10,953 | \$42,379 | \$17,260 | \$25,820 | \$14,460 | \$22,404 | \$10,460 | \$10,860 | \$30,520 | \$37,549 | \$47,027 | \$282,492 | \$23,541 |

Expenses

|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Acquisition | \$0 | \$593 | \$0 | \$954 | \$632 | \$0 | \$0 | \$0 | \$0 | \$1,545 | \$322 | \$0 | \$4,046 | \$337 |
| Miscellaneous Cost of Service | \$11 | \$6 | \$13 | \$2,827 | \$2,634 | \$3,043 | \$2,792 | \$1,823 | \$1,200 | \$1,800 | \$2,520 | \$8,881 | \$27,550 | \$2,296 |
| Office/General Administrative | \$6,392 | \$7,473 | \$19,396 | \$6,844 | \$11,902 | \$6,056 | \$7,852 | \$6,886 | \$5,393 | \$20,874 | \$5,720 | \$6,229 | \$111,017 | \$9,251 |
| Cost of Goods/Cost of Services | \$21,118 | \$33,608 | \$84,397 | \$24,367 | \$48,609 | \$88,471 | \$36,131 | \$31,188 | \$44,232 | \$39,894 | \$67,055 | \$73,142 | \$221,867 | \$49,351 |
| Travel | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,500 | \$375 |
| Legal | \$1,900 | \$1,929 | \$1,976 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,900 | \$1,995 | \$23,000 | \$1,917 |
| Insurance | \$1,682 | \$14,264 | \$1,697 | \$5,930 | \$1,697 | \$5,930 | \$4,097 | \$1,697 | \$5,982 | \$5,625 | \$5,957 | \$1,665 | \$56,223 | \$4,685 |
| Other Expenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Taxes | \$1,396 | \$176 | \$129 | \$681 | \$169 | \$127 | \$711 | \$127 | \$169 | \$756 | \$127 | \$246 | \$4,814 | \$401 |
| Average \$ spent per category |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$40,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 30,000$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 20,000$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$10,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $33^{5}$ |  |  | $0^{0^{x}}$ |  | く0゙ |  |  | $15^{5}$ |  | $00^{20}$ |  |  |

[1] Total of Income - Expenses
[2] This total includes the 'Starting Balance' from the 'Setup' tab.

